

Improving Communication at The End of Life

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Abstract

Patients and physicians are faced with extremely challenging choices during advanced cancer care. This study addresses care for terminally ill cancer patients with a particular focus on communication between patients and physicians about end of life care and what steps need to be taken to improve outcomes for this patient population. In addition to conducting a systematic review of the literature on end of life [EOL] communication between physicians and advanced cancer patients, as well as a review of the health quality indicators available in cancer care, I interviewed oncology health care providers, both internists caring for cancer patients and oncologists, to gain a unique perspective – that of the provider’s approach to end of life – on the current status of end of life communication between physicians and advanced cancer patients. The synthesis of data from the literature review and interviews indicates that EOL discussions are typically initiated too late in the disease course, at a time when patients’ quality of life is too low to assure that they can make treatment decisions that best align with their values and preferences. Many barriers prevent physicians from engaging patients in these discussions at an earlier point in the disease course, but the most important barrier is physicians’ own lack of comfort with these discussions, complicated by patients’ and families’ discomfort, and driven by the fear of death and dying, and the stigma attached to them. In order to overcome these barriers, physicians and patients must work toward shifting the current perception of EOL care and focus on creating an environment in which these topics can be broached earlier and directly.

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Introduction

Nearly a million and a half people were expected to be diagnosed with cancer in 2009. More than 562,000 cancer patients were expected to die in 2009, at a rate of 1,500 each day¹. Despite the fact that over the past decade therapeutic advances in oncology care have led to increased survival for many patients with cancer, many cancers remain without curative treatment. Along with improvements in therapeutic interventions, the palliative care field has also experienced an increase in resources available to improve the quality of patients' lives during and after treatment. As a result of these improvements, we now often identify a clear terminal phase,² which allows for the opportunity to achieve a "good death," defined by the Institute of Medicine's Committee on Care at the End of Life as one "free from avoidable distress and suffering for patients, families and caregivers; in general accord with the patients' families' wishes; and reasonably consistent with clinical, cultural and ethical standards."³

Despite these opportunities, increases in the number of active treatment interventions, as well as an increase in spending on end of life care, continue, without a corresponding increase in satisfaction with care⁴⁻⁶. Previous data suggest that outcomes from standard therapy in many advanced cancer settings are poor. There are many aspects of advanced cancer care which require improvement. One area that remains inadequately addressed is improving communication between physicians and patients at the end of life. Detailed discussions about patients' prognosis, care options, and end of life concerns and preferences are frequently delayed until very late in the course of illness. One consequence of delayed or inadequate conversations about end of life care for patients with advanced cancer is a continued high rate of patients being treated with chemotherapy in the last weeks of life.^{4,7} Some of this use reflects appropriately informed decisions, but some evidence suggests that when options are adequately discussed, fewer patients decide to receive chemotherapy when the chance of benefit is minimal.⁸

Several lines of evidence have demonstrated substantial shortcomings in the care of patients with terminal cancer. When confronted with the reality that they have a terminal illness and that they will receive limited benefit from standard therapy, patients with advanced cancer are frequently forced to make a series of very difficult decisions. The patient and physician face complicated choices about treatment plans, symptom management, psychosocial needs, and end of life care. Although none of these problems has a simple solution, effective communication between the patient and his/her caretakers and the health care providers is likely to facilitate choices that are in line with the patient's preferences. Unfortunately, it has been well established in the literature that communication between patients and physicians is lacking,⁹⁻¹⁴ on all counts, from a failure to have these communications at all, to the often inadequate or poorly timed communication that does occur.

The majority of cancer care is appropriately focused on the treatment of advanced cancer, with the goal of preventing the progression of disease. This focus is particularly prevalent in the United States, where the culture of medicine is one in which the US prides itself on having the preeminent and most advanced forms of treatment that can “cure” and “conquer” diseases. This aggressive curative ideology has led to the development of many breakthroughs in various medical fields. However, this focus may obfuscate opportunities for critical discussions about prognosis, supportive options, potential trade-offs between quality of life and aggressive treatment approaches and the psychosocial and spiritual needs of patients. Difficult decisions about patients' “end of life care” are often delayed until very late in the patients' course of illness. Consequently, patients are deprived of the opportunity to make fully informed decisions about their care at a time when they have a reasonable quality of life and can make choices that best reflect their values.

Limited research suggests that earlier initiation of discussions about prognosis and treatment can positively influence the outcomes that patients have at the end of life⁸ (See Figure 1). However, the most effective way to translate this knowledge into practice in a way that is

clinically meaningful is yet to be determined. Almost all health care providers agree that there is no universally “correct” decision for patients facing advanced cancer. Since each patient has very different values and beliefs, and each case of cancer has a unique course, physician-patient communication in this context is critical. This study addresses the subject of care for terminally ill cancer patients with a particular focus on communication between patients and physicians about end of life,¹⁵ and what steps need to be taken to improve outcomes for this patient population.

Methods

In order to incorporate a variety of opinions and perspectives, this study triangulated several different strategies for gathering information about physician-patient communication about end-of-life care. In addition to conducting a systematic review of literature on physician-patient communication about end-of-life care, I conducted a separate literature search on quality of life indicators for cancer care at the end of life. Finally, I conducted in-depth interviews with physicians interested in end-of-life care for cancer patients, who were able to provide perspectives and insights otherwise unavailable in the literature.

Systematic review of literature on communication between physicians and terminally ill patients.

I searched PubMed, beginning with the following search terms: neoplasms; communication; physician-patient relations; and end-of-life care. Those terms yielded 5924 articles published in the last 5 years. Narrowing to a final search algorithm of “neoplasms and communication and terminal care/psychology” resulted in 63 articles.

Inclusion criteria for this search were that the articles focus on either physician communication with terminally ill cancer patients, or their caregivers, or that they directly addressed the communication desires of this patient population. Inclusion criteria also required that sources were not editorials. Evidence from the systematic review, including a critical appraisal table, is presented in Appendix 1. Further evaluations of the literature on quality indicators are presented in greater detail in Appendix 2.

In-depth interviews with oncologists

After receiving approval from the Institutional Review Board at UNC-CH, I conducted 5 interviews with physicians who have demonstrated interest on this topic and expert informed opinions on end of life care for terminally ill cancer patients. In order to recruit participants, I sent email messages to those whose names I had identified in the published literature, those who had been recommended by colleagues, or those who were identified by contacting academic cancer care centers. I scheduled telephone interviews with physicians who affirmed their willingness to be interviewed. At the beginning of each interview I read a standard explanation of the project, and asked respondents to agree to be recorded and identified. I gave those who declined to be identified complete anonymity. I interviewed 2 internists with an end of life care focus, 2 practicing oncologists, and a former neuro-oncologist now training to be a psychiatrist. The complete interview protocol and list of respondents is presented in full in Appendix 4.

I used the interviews to supplement my understanding of the literature on end of life care for terminally ill cancer patients, and used this data to help me develop policy recommendations for how to best improve communication between oncologists and patients about end of life care.

Results: Physicians' Orientations to End of Life Communication

In this section I synthesize the results of the literature search with insights from individual physician's experiences of communication at the end of life.

Timing of end of life conversations. The literature shows that the timing of end of life (EOL) conversations has an influence on EOL outcomes. Earlier EOL discussion is associated with fewer aggressive medical interventions, earlier hospice admissions and better quality of life for both patients and caregivers.^{6,16,17} However, despite the strong association between early discussion and better outcomes, too few patients get such timely communication from their physicians. Too often, physicians fail to communicate with patients whose cancer is advanced, and thereby fail to elicit their preferences for EOL care and decision making^{11,18,19}.

I addressed the issue of the timing of the EOL conversation with my 5 physician respondents. The overwhelming theme from these interviews was that the best time to initiate these talks varies from patient to patient. There is a spectrum along the course of the disease when it may be appropriate to initiate these conversations. Overall, 4 of the 5 physicians agreed that the timing of these conversations has an effect on the outcomes at the end of life. The one physician who disagreed responded to the question of whether or not the timing of these conversations influenced patient outcome by saying, "not as much as people think it does."²⁰ However, the context of this response was an emphasis of the point that if you are just having one conversation about EOL care, then it is probably too late in the process, so it is important to have these discussions early and several times, over the entire course of the illness, rather than thinking of one specific time to initiate the EOL conversation.

One physician seemed to sum up both her opinion and the prevailing group opinion this way: "I think that's one of the biggest problems in dealing with [initiating EOL discussions], is how it's such a heterogeneous issue, in terms of when people are sort of emotionally ready to tackle that discussion."²⁰

A common theme within these interviews was the fact that these conversations need to take place at an earlier time, when patients have a better quality of life and are more able effectively and fully to participate in EOL decision making. This assumption about the most helpful stage at which to initiate EOL discussion is represented in Figure 1 (p 15). Their reasons for this conclusion varied, but all 5 of the physicians indicated that it was imperative for the patient to be able to make informed decisions that best reflected his/her value preferences, and that these decisions are best made when quality of life is higher, which is almost always earlier in the disease course.

In certain circumstances, patients continue to receive care with the misconception that the treatment may be improving their chances of survival. One of my respondents noted this trend by saying, “I’ve seen a lot of patients who are getting aggressive care at the EOL who think that they are going to have their cancer cured and they don’t quite understand that they have a non-curable disease²¹.” She also stated that this lack of communication is not always due to the fact that the doctor failed to tell the patient, but because patients are so overwhelmed that they often “hear what they want to hear²¹.” In her opinion, “when [patients] don’t have these more frank discussions, they don’t hear potentially negative things, and I don’t think that they prepare themselves adequately²¹.”

My interviews with these physicians illuminated the heterogeneity of the cancer disease process and the differing preferences of patients; my respondents’ answers made clear that the most important aspect of communicating with terminally ill patients is being able to engage the patient in order to identify his/her preferences. If these conversations are so important, why are they not happening, and what is the best way to engage patients in them?

Barriers to initiating discussion. Both the literature and my respondents described many different barriers to engaging patients in earlier EOL discussions. Barriers emerging from the literature are presented in Table 1 (p 16); among those mentioned by physicians were the

difficulty of the subject matter, emotionally draining nature of the conversation, lack of time, lack of reimbursement, a fear that the conversation would result in loss of hope, the culture of medicine and the fear of failure, and physicians' sense that they have neither the skill nor the comfort level they need to have EOL discussions. In order to emphasize the gap between the need for effective communication and providers' ability to do it, one of my physician respondents pointed out that that "¾ of the time when the patient brings up an emotional issue, the physicians are likely to ignore it. That's a huge gap. We know that they never ask patients what their understanding is of their illness, based on our data and based on other peoples data and its consistent across different countries, so yeah, huge gap." ²²

All 5 respondents independently argued that despite the fact that most health care practitioners are beginning to recognize the importance of initiating EOL discussions at an earlier stage, the United States medical system is farther away from being at a point where meaningful change can be enacted than it ought to be. One respondent illustrated this by noting that in a survey she did 2 years ago, "the majority of doctors were willing to say that they would not talk about EOL issues with the patient with 4 months to live, until they didn't have anymore chemotherapy to offer them; you know, to me, if oncologists are willing to say that in a survey, where there is sort of a socially desirable answer, which is, I should do it now, because that's what the guidelines say, then I think that we are far from being ready." ²¹

With 4 out of the 5 physician respondents who spoke to me, I was able to ask them about their own personal best and worst case scenarios. Of these 4 physicians, all of them were able to recall a specific worst case scenario – but only one of the 4 was able to recall a specific time when the conversation went well. Physicians might be more easily able to remember the bad discussions due to the emotionally challenging experience that a bad EOL conversation can be. One consequence of these difficult conversations is that physicians could be less likely to initiate these discussions with specific patients because they fear the possibility of it going poorly, even though it may be in the best interest of the patient (See figure 4).

Interventions. Two different approaches to improving communication emerged from my research. These approaches are focused on developing patient-centered tools or physician-centered tools. In my discussions with physicians, patient-centered tools were identified as standardized tools, such as questionnaires or screening assessments, which could target a patient's readiness to initiate the end of life discussion. One physician said that "taking it out of the doctor's hands to standardize it more has a lot of potential."²¹ Standardization was mentioned as a potential advantage of these patient centered tools by 4 of my 5 physician respondents. One of the problems with improving EOL communication is that a lack of standard quality measures has made quality improvement a challenge, since improvement requires measurement of processes and outcomes. Standardized "readiness for conversation" tools would offer opportunities for commencement of improvement in performance.

Another advantage to using patient-centered tools is that they empower the patient and create a consistent means of tracking where the patient is in the process of understanding the meaning and consequences of his or her disease progression. Such tools also have the substantial advantage of relieving physicians' fears that they may bring EOL up with a patient who is not yet ready to talk about it and subsequently cause irreparable emotional damage.

One of my respondents considered physician-centered tools, such as communication training classes, role playing, and communication literature, to be a much more reasonable and effective form of training than to train patients to use assessment tools. In his mind it was unfair to focus on patients in the setting of communicating about EOL decision-making. He thought that, in order for physicians to be trained effectively, the most important aspects are "observation and feedback."²² When I asked about the concern that some physicians may be afraid to discuss these issues because they do not want to dash patients' hope, he responded, "You don't have to be afraid. I find that I rarely scare patients and usually people are grateful, and part of it is not forcing anything down someone's throat."²²

Discussion

The end of life decision making process has been, and will continue to be, a very important topic in both the field of medicine and the field of politics. The confluence of complicated economic, cultural and emotional variables makes this area of medicine one that has been difficult to improve. Despite the fact that both patients and physicians seem to agree that earlier and more forthright EOL conversations are desirable, there continues to be a lack of ability to enact meaningful systematic change¹⁷⁻²⁴.

In the course of completing research on this topic, I realized that patient and physician decision making at the end of life is more a political than a medical issue. The United States medical system is founded in a competitive, capitalistic culture, which results in a medical system which is often driven by profit, and a “treat first” mentality. These structural impulses join a general American cultural proscription on death and dying as taboo subjects and, particularly, not something that patients or physicians are comfortable with in the context of treatment. The literature and my interviews with physicians demonstrate that the greatest barrier to improving EOL communication between patients and physicians is the fear of death and dying. Although there are other aspects that tie into the politics of EOL care, which will be touched on briefly, this fear is the major driver behind many of the decisions that are made at the end of life.

In order to analyze what specific variables are contributing to the fear and stigma surrounding EOL communication, and the subsequent hesitance to initiate these conversations, I used the framework propounded by political scientists M. Kent Jennings and David Sears.^{25,26} In this framework, the barriers to initiating EOL discussions can be viewed as structural, situational, or individual (See Figure 3 and Table 1). The variables I identified as structural are those related to the current fee-for-service reimbursement system. The situational barriers are

those that apply to specific practices, and vary from practice to practice, depending on the individual practice culture. The barriers that had to do with the internal psychological resources of individual patients and physicians are those that interact most heavily with the stigma surrounding death and dying. These barriers ranged from the fear of ruining the patient's hope for survival, to the fear of these conversations causing intense family conflict. All of these barriers are important obstacles to improving EOL communication, but only the individual psychological barriers are analyzed in depth in this paper.

The continued aggressive care for terminally ill cancer patients at the end of life is likely and importantly a product of the current reimbursement system (another variable contributing to aggression is, no doubt, the American medical culture's general orientation toward more rather than less treatment). The facts that chemotherapy is one of the most highly reimbursed interventions and that complicated, time-consuming EOL discussions are poorly reimbursed, create an incentive system for physicians in which they are rewarded for treating for as long as possible, as opposed to having EOL discussions. Although this system is not likely to enter consciously into the decision making process of physicians, it may well influence these decisions on a subconscious level. In the long term, the reimbursement system needs to be changed to better align incentives. However, in the short term we need to focus on the variables that can more easily be altered.

The political and personal values that contribute to the individual psychological barriers preventing patients and physicians from feeling comfortable with these discussions can be viewed from several different angles. According to Jennings and Niemi, comparisons of generations and individuals over time require examination of four phenomena: (1) continuity over time; and discontinuity as a function of (2) life-cycle effects, (3) generational effects, and (4) period effects²⁶. Furthermore, it is necessary to consider periodic effects of interventions or life events, which may shift the way an entire population views EOL decision-making. Finally, it is important to identify which variables within this framework are modifiable and therefore are

variables that should be pursued as physicians continue to try and improve EOL communication.

Recent evidence has shown that younger physicians are more comfortable initiating EOL conversations^{27,28}. This may be the result of a potential generational effect, in which younger physicians are receiving more effective communication training and are therefore more comfortable with these discussions, or it may be a product of the fact that younger physicians are typically more idealistic and optimistic about the usefulness of these conversations, and that older physicians have greater experience with the difficulties and are therefore more skeptical about the benefits. If these changes are the product of a renewed dedication to communication training and focusing on the humanistic side of medicine, then the system changes that are being implemented have been effective and will be more evident with the gradual generational replacement of health care professionals. However, if these reported changes are the product only of younger physicians publishing literature on the subject, then the system changes that have been instituted may not have been effective.

It is important that future research be directed towards establishing whether the current improvement in communication training for recent medical graduates is sustainable or more a product of recent medical graduate's optimism for EOL communication. It would be helpful to analyze published literature on EOL communication to see when the authors were trained, and whether or not the timing of this training had a "generational effect" on EOL outlooks. If it were determined from the literature that more recent graduates, no matter the era, were likely to have more progressive views on EOL care and that more established clinicians were less likely to believe in the effectiveness of communication training, then it would highlight the fact that sustained, consistent change is not occurring in our medical system – rather, that in each generation a few providers will publish on the topic, without effecting system change – and that we need to continue to reevaluate how we approach training clinicians to prepare for EOL

communication and that this information is disseminated into practice, rather than being represented only in the literature.

It is helpful to think about the level of patient and physician comfort with these conversations as either an “open” life cycle model or a “closed” life cycle model, as a way of understanding how barriers might affect patient-physician communication. In the open life cycle model, the level of comfort with these discussions is subject to change based on some external event or intervention. However, if the level of comfort with these discussions is viewed as following the closed life cycle model, then no matter what changes or resources are provided, patients and physicians will continue to be uncomfortable and afraid of having these conversations, and as they have bad experiences they will become less and less comfortable with these conversations and therefore have them less and less frequently (See Figure 4, p 18).

I would argue that those barriers that fall into the category of individual internal psychological barriers are barriers that can be overcome by providing patients and physicians with the appropriate tools and training resources to learn from these difficult encounters and subsequently feel more comfortable having them. Unfortunately, it is difficult to determine what tools and resources are most likely to create that comfort in physicians and patients. One of the main reasons for this is that there are very few validated health quality indicators for cancer patients at the end of life (See Appendix 2). In the absence of valid and reliable measures, it is difficult to provide quantitative evidence demonstrating what type of communication training and resources are most.

However, despite this lack of validated quality indicators, research has shown that current communication training is effective^{18,28}. The challenge is instituting an infrastructure and a culture within the medical training community that emphasizes the importance of communication training. The physicians I spoke with also highlighted the potential of focusing on standardized patient-centered tools that work toward validly and consistently assessing patients’ readiness to talk about end of life issues. The feeling is that these tools can be

invaluable clinically, and that they can help to take some of the pressure off the individual physician, and mitigate the concern about having an inappropriately timed EOL discussion.

One concern about emphasizing such patient centered tools is that by focusing on the patient, we will reduce the emphasis we place on training physicians, that we will rely more on a screening tool assessing patients' readiness, and less on training physicians who know what to do once the patient is ready. This "either-or" choice does not have to be our only option. The current large gap between what we know works and what most usually happens at the end of life, a lack of physician patient communication, can only be closed with strategies that employ both patient-centered and physician-centered tools.

Although this study produced some very interesting results, the very small sample is made up of only those who are willing to talk about the question -- and those who are willing to talk may, indeed, have genuinely different views than do those who are reluctant to talk about the question. So in addition to having a small sample of convenience, of people I could reach, their insights may not be representative of all oncologists but, rather, of those oncologists who are also troubled by what they see as failures in end of life care. To that end, these respondents' insights generate more hypotheses than they test. These hypotheses revolve around the idea that despite the general recognition of the fact that both patients and physicians would benefit from a more full and open discourse regarding end of life care, both sides continue to avoid these discussions. Research must be directed towards identifying how we can implement meaningful systematic change which will allow these conversations to happen on a more regular basis.

Conclusion: Barriers Can Be Dismantled

The barriers that are preventing patients and physicians from improving communication about EOL issues are deeply entrenched in our political and personal views as a society. This

deep entrenchment makes the prospect of improving communication very daunting and complicated. However, if we are able to recognize, as a medical community and as a society, that these barriers exist, this is the first step in beginning to overcome them. No single intervention or validated quality indicator will immediately improve EOL communication. Improvement in EOL communication, rather, will depend on our collective recognition of the current gap in care, a concerted effort to minimize the stigma associated with death and dying, and our willingness to embrace the fact that in some circumstances death is an inevitable outcome, and it is our duty to maximize the quality and comfort of this experience. Death is something that we all must inevitably face. However, it is not something we have to necessarily face alone. If physicians can cultivate an end of life experience where patients are able to overcome the fear and stigma of death and achieve a sense of willing acceptance and peace, this will be more effective than any medical intervention. As Dr. Jennifer Quinn told me, “I think that if we continue to view death as an individual experience, and what happens to me doesn’t affect the rest of society, then I don’t think the culture will ever change.”²⁴

Figure 1. Model for Discussions of Cancer Care After Failure of First Line Therapy

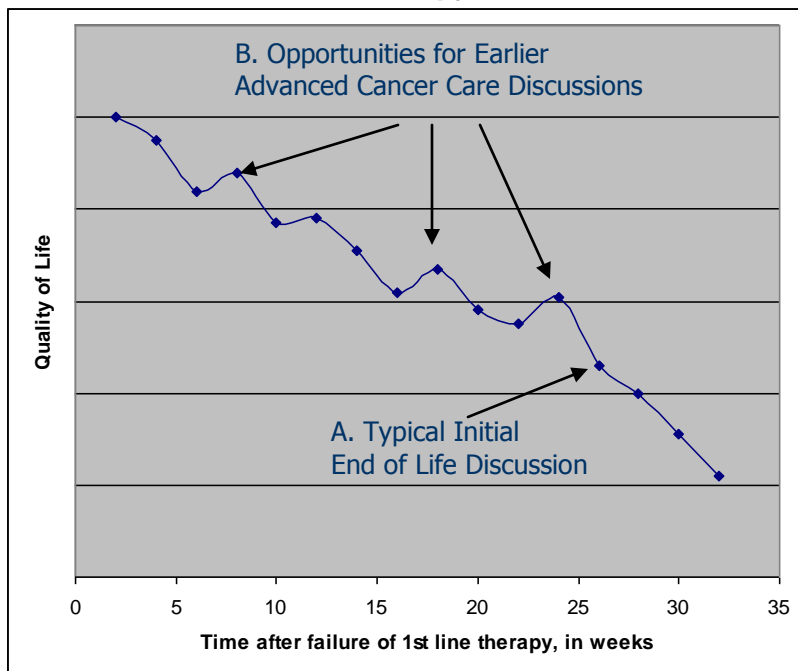


Figure 2. How Quality of Life Can Improve with Earlier EOL Conversations

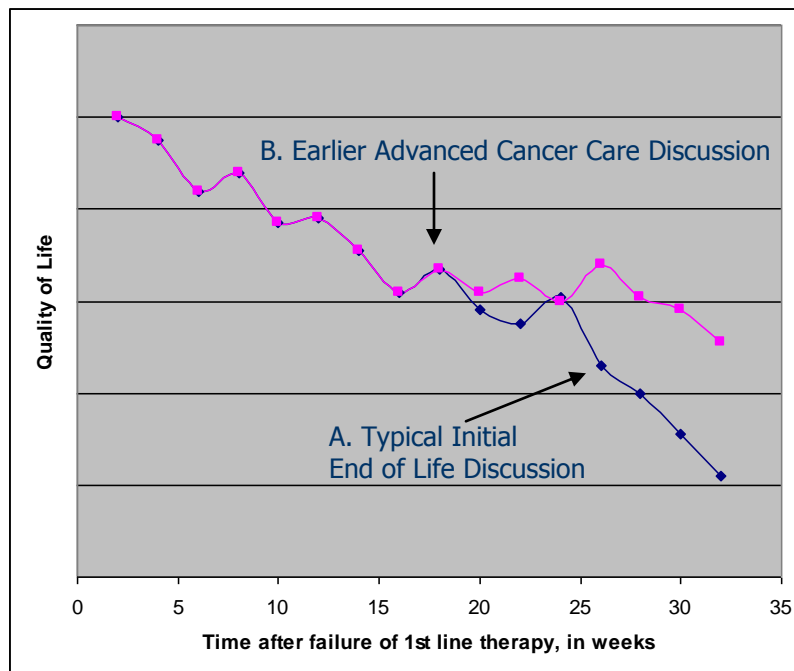


Figure 3: A Model for Viewing Barriers to Initiating EOL Conversations

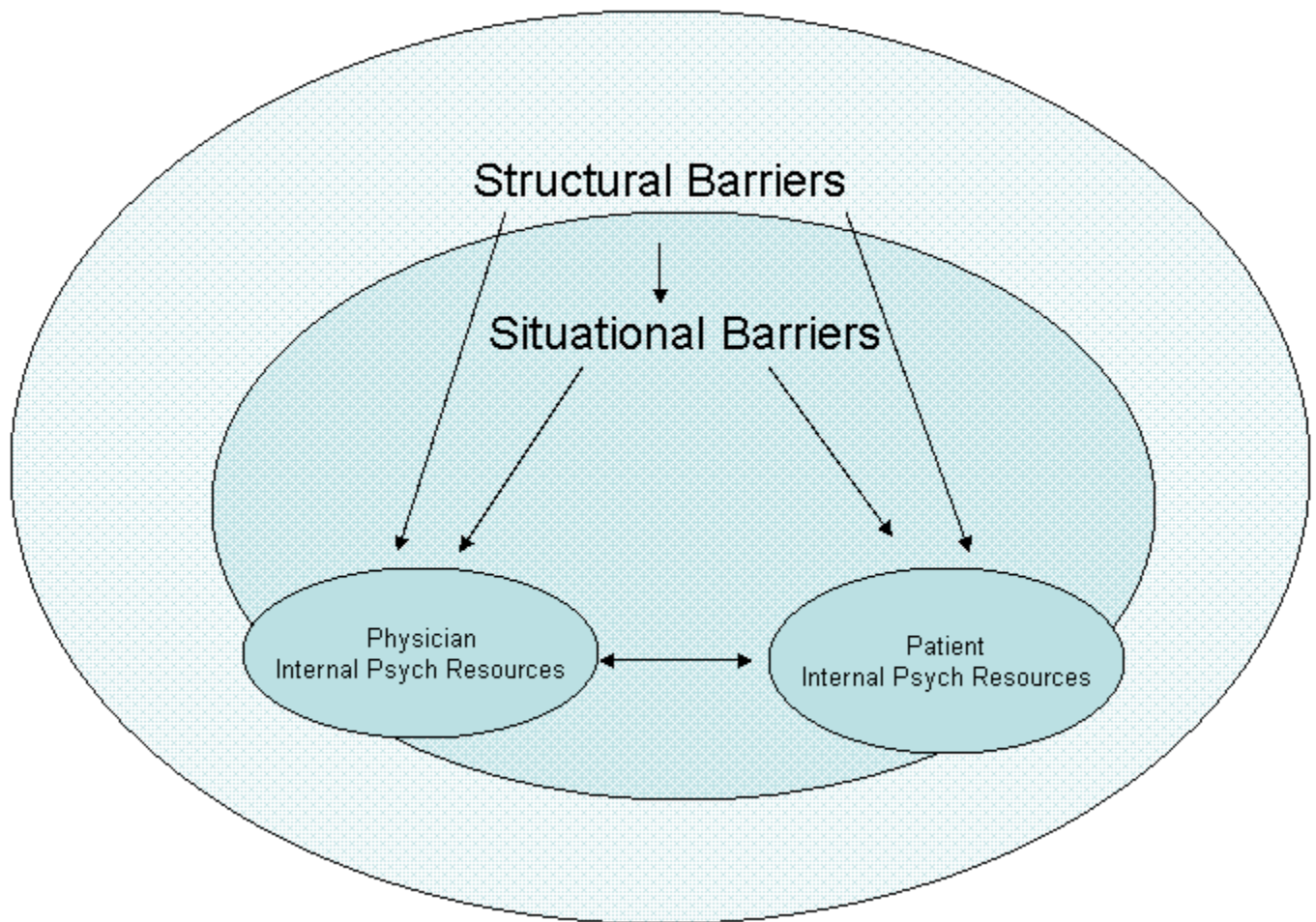
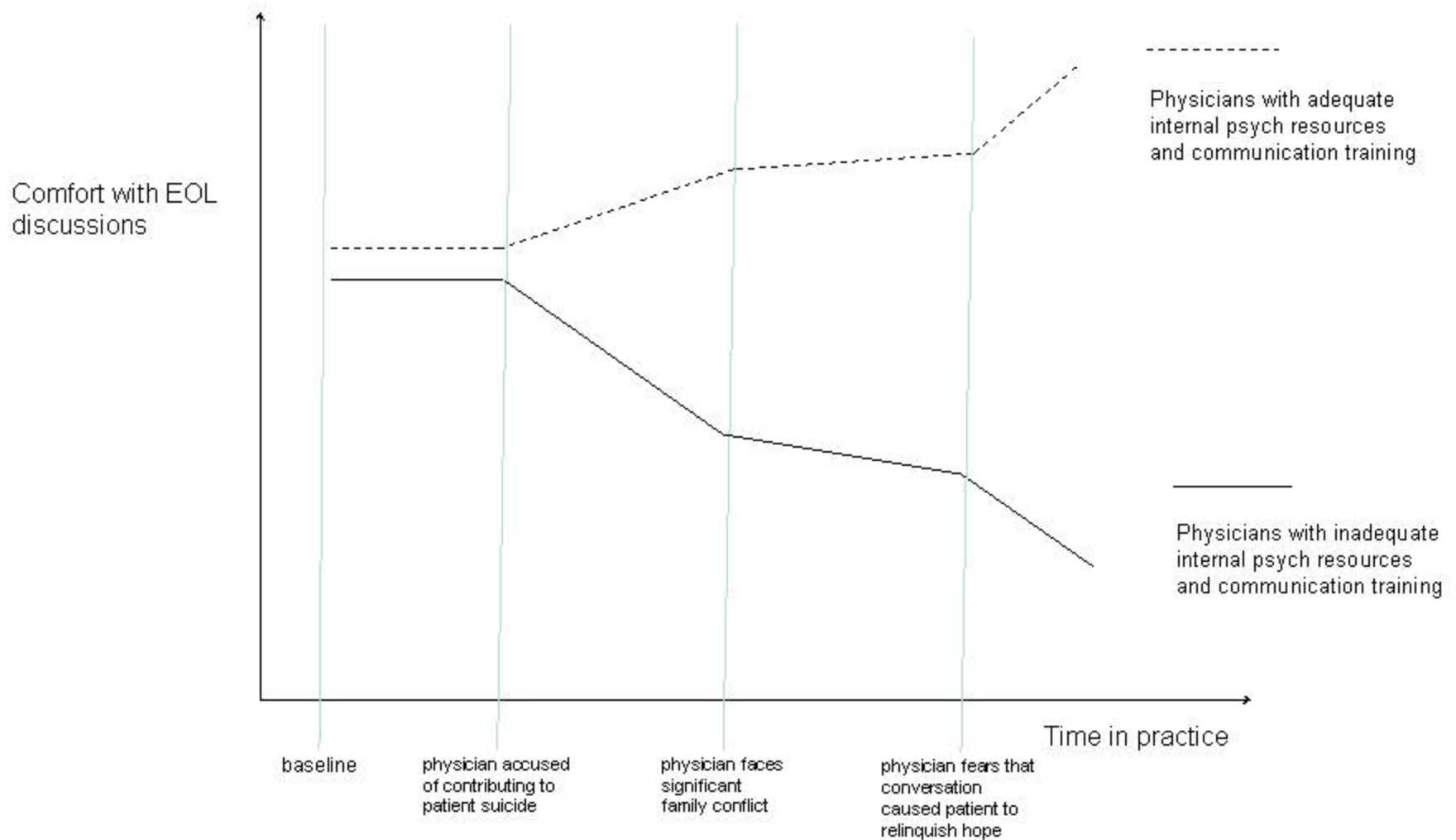


Table 1: Barriers to Improving End of Life Communication

Structural Barriers	Reimbursement system, lack of time, culture of medicine in the US
Situational Barriers	Culture of medicine at individual practice
Individual Internal Psychological Barriers for Physicians and Patients	Lack of comfort with difficult subject matter, fear of failure, lack of skill, lack of training, emotionally draining, fear of ruining hope, fear of family conflict

**Figure 4: Evolution of Physician Comfort with EOL Discussions Over Time:
Potential Differences in Physician Response to Difficult Situations**



Appendix 1: Systematic Literature Review

Methods:

Identification of literature. I conducted a review of the literature addressing the communication between physicians and terminally ill cancer patients. Within PubMed, the key search terms that were originally used were “neoplasms and communication or physician-patient relations and end-of-life care”. However, even when limited to the previous 5 years this yielded 5924 articles. The final algorithm was “neoplasms and communication and terminal care/psychology”. This search resulted in 63 articles.

Data extraction. Of these articles identified in the literature search, inclusion criteria were that the articles focused on either physician communication with terminally ill cancer patients, or their caregivers, or that they directly addressed the communication desires of this patient population. Inclusion criteria also required that sources were not simply in a narrative format.

Results

Literature search. I excluded 52 articles because they were not focused specifically on communication. Of the 11 studies selected for analysis, 9 were qualitative assessments of communication needs of terminally ill cancer patients, 1 was a systematic review of the literature, and another was a narrative literature review on the topic. Study populations ranged in size from 492 to 37. Participants included adult patients with an advanced life-limiting cancer in any care setting, other than the Intensive Care Unit, with a life expectancy of less than 2 years, their caregivers, and participating healthcare providers [HPs]. All of the studies were conducted in English, but several of the studies were conducted outside the United States.

Lack of communication from HPs. The majority of studies found a clear lack of communication between HPs and the patients' and their families. The area most commonly focused upon was a lack of psychosocial support and medical communication/information¹⁰⁻¹³. Several articles also highlighted the fact that the diagnoses of cancer carries such an emotional burden with it that patients may be overwhelmed to the point that they are unable to entirely comprehend what is happening to them. As a result, it is important to have supportive caregivers who are available and involved in the process^{29,30}.

Shinjo *et al.* established three specific areas of communication that need to be addressed: effective coaching of the family on how to care for the patient; allowing the family enough time to grieve; and ensuring that the family cannot overhear the conversations of the medical staff when they are standing outside the room¹⁰.

Racial and ethnic variance in EOL communication. Several cultural variations affect patients' desires for EOL communication, as well as what communication physicians' provide^{11,30,31}. Non-western countries have typically taken a more paternalistic view in communication of prognostic information and EOL care. However, recent studies have shown that these countries are moving toward a model of more emphasis on patient/caregiver involvement and informed decision making.

Racial disparities have been observed in EOL communication and care. For example, it has been shown that blacks in the United States have received less aggressive and curative treatment early in their disease, but that they receive more aggressive care and less palliative care at EOL, resulting in more ICU admissions, higher cost of care, and lower rates of satisfaction¹¹. It is important that examples like these be taken seriously and that further research determines whether these discrepancies are a result of true cultural differences or a failure of the health care system to recognize the needs of these populations.

Maintaining hope while receiving prognostic information. Balancing the need to provide realistic information to patients and to have upfront candid conversations about the EOL with the desire to maintain hope is a difficult task. Despite the fact that physicians consistently overestimate the life expectancy of terminally ill cancer patients and fail to initiate conversations about the EOL in a timely manner, it has been shown that awareness of illness is not necessarily associated with increased anxiety and depression and may be related to an increase in spiritual well-being³²³³. Maintaining and fostering hope are crucial components throughout the process of discussions surrounding prognosis and EOL care. Hope is best engendered by a combination of empathy and honesty³⁴.

Conclusion

Enhanced clarity of communication about prognostic information and EOL care is an important and unmet need for terminally ill cancer patients. The nature of the problem makes it difficult to perform quantitative research to provide clear answers as to how to best improve communication between HPs and cancer patients. Nonetheless, it is essential that research strive to develop a framework by which these questions can be systematically reviewed and addressed.

Although psychosocial support and communication have traditionally been given less emphasis by the oncology community, it is becoming clear that the lack of attention to these problems is causing an increasing burden of suffering for the terminally ill cancer population, and causing the medical system to miss the opportunity to provide peaceful and satisfying EOL experiences for both patients and their families.

Table 1: Summary of Studies

Study Authors/ Publication Date	Study Design	Study Results	Study Strengths	Study Weaknesses
Trice ED, Prigerson HG.	Qualitative literature review, focused on communication in the end of life in terminally ill cancer patients.	This review found that terminally ill cancer patients suffer from distressing symptoms at the end of life that are inadequately controlled, that aggressive, burdensome care at the end of life seems to be becoming more common, and that underutilization of palliative care is ongoing. It is likely that the oncologist-patients relationship and communication affect patient and caregiver's recognition of, and adjustment to, EOL prognosis and the subsequent shaping of EOL care that they receive.	Extremely extensive review of the literature. Excellent focus on past literature as well as highlighting what can be done in future research to improve EOL care.	There are no specified search criteria, nor a prespecified research question. This allows the possibility of bias in selecting articles and raises the possibility that not all of the literature was reviewed.
DeSanto-Madeya S, Nilsson M, Loggers ET, Paulk E, Stieglitz H, Kupersztuch YM, Prigerson HG.	Qualitative multi-site prospective cohort study in which 167 caregivers were interviewed.	Level of acculturation contributes to differences in EOL preferences and decision making.	One of the first studies to systematically look at the affect of cultural beliefs on EOL decision making.	Low response rate in patients' desire for additional care. Population was recruited from a fairly homogenous area.

Table 1 cont

Study Authors/ Publication Date	Study Design	Study Results	Study Strengths	Study Weaknesses
Shinjo T, Morita T, Hirai K, Miyashita M, Sato K, Tsuneto S, Shima Y.	Qualitative cross sectional, nationwide survey of bereaved families of cancer patients.	3 components of physician-patient/family communication were identified as important and needing improvement: coaching of the family on how to care for the patient; allowing family enough time to grieve; ensuring family cannot overhear conversations of medical staff outside the room.	Large sample size with a high response rate (76%). Questionnaire was valid and addressed a broad range of questions, which allowed the research team to formulate a meaningful conclusion.	Due to the retrospective nature of this study, there is a possibility of recall bias as well as selection bias. Furthermore, the cross-sectional design does not allow causal relationships to be determined.
Rainbird K, Perkins J, Sanson-Fisher R, Rolfe I, Anseline P.	Qualitative cross-sectional survey of 418 eligible patients, of which 246 consented to participate.	Patients with advanced, incurable cancer have high levels of unmet needs, especially in relation to areas of psychological and medical communication/information needs.	Validated questionnaire, the Needs Assessment for Advanced Cancer Patients, to identify unmet areas of need. Clearly defined population and is likely generalizable to patients with all types of cancer.	Performed in Australia/New Zealand, so questionable if cultural differences may prevent generalization to US.
Mack JW, Block SD, Nilsson M, Wright A, Trice E, Friedlander R, Paulk E, Prigerson HG.	Qualitative study in which The Human Connection (THC) scale was administered to 217 patients with advanced cancer along with measuring emotional acceptance of terminal illness. EOL outcomes in 90 patients who died during the study also were examined.	The THC measures therapeutic alliance between patients with advanced cancer and their physicians. In addition, there was no evidence to suggest that EOL discussions harm patients' therapeutic alliance. A strong therapeutic alliance was associated with emotional acceptance of a terminal illness and with decreased ICU care at the EOL among patients with advanced cancer.	The first established validated scale to measure physician-patient relationships. Important step for directing further research for evaluating communication between physicians and terminally ill cancer patients.	Only assessed at one point in time. Not directly focused on communication.

Table 1 cont

Study Authors/ Publication Date	Study Design	Study Results	Study Strengths	Study Weaknesses
Bachner YG, O'Rourke N, Davidov E, Carmel S	Qualitative retrospective cross-sectional study in which 231 family caregivers were recruited within a year of bereavement from the south and central health regions of Israel.	Contrary to the initial hypothesis, retrospectively reported levels of mortality communication did not differ between the palliative care group and non-palliative care group. However, lower levels of depressive symptomatology were reported by home hospice caregivers.	A validated questionnaire was developed, along with an interview protocol, which allowed researchers to triangulate the research results and formulate clear hypotheses and questions for future research.	Retrospective analysis may not fully capture how patients and caregivers actually felt at the time of care. This also introduces the possibility of recall and selection bias. The moderate response rate is comparable to other similar studies and reflects the difficulty of recruiting patients for this type of research. Limited to a small geographical area in Israel.
Mobeireek AF, Al-Kassimi F, Al-Zahrani K, Al-Shimemeri A, al-Damegh S, Al-Amoudi O, Al-Eithan S, Al-Ghamdi B, Gamal-Eldin M.	Qualitative cross-sectional study. Administration of a self-completion questionnaire to 321 physicians and 264 patients in 6 different regions in Saudi Arabia.	There is more recognition for a patient's autonomy amongst physicians, especially in non-western cultures. Furthermore, most patients preferred a family centered model of care.	One of the first surveys to discuss the issue of information disclosure in the Islamic community. A validated questionnaire was used.	Not specific to incurable cancer population.
Blazeković-Milaković S, Matijasević I, Stojanović-Spehar S, Supe S.	Qualitative survey of 134 family physicians using a questionnaire focused on cancer care.	When caring for terminally ill patients, communication is considered particularly difficult and the emotional support of family and friends is considered the most important.	Study elicited important factors on desire of level of disclosure.	Poorly written and the questionnaire used did not seem to be validated.

Appendix 2: Quality Indicators for Cancer Care at the End of Life.

Health care institutions and professionals are under increasing pressure to provide high quality care that can be measured and improved. Cancer care is one of the areas that has received the most attention recently, due to the devastating burden this disease places on patients, family, caregivers and the health care system³⁵. Over the past decade therapeutic advances in oncology care have led to increased survival for many cancers. However, many of these cancers remain without a curative treatment. Along with improvements in therapeutic interventions, the palliative care field has undergone many improvements that allow healthcare providers to improve the quality of patient's lives during and after treatment. Nonetheless, there remain few validated quality indicators to evaluate the quality of cancer care at the end of life. Although oncologists and palliative care specialists have dedicated significant time in recent years to developing validated quality measures, there remains little consensus about which ones should be used.

This appendix aims to assess the current standard of care in end of life decision making for terminally ill cancer patients, by looking at what gaps exist in the formation of quality indicators for palliative cancer care. I will begin with a look at the current health quality indicators for cancer care at the end of life. Next I will look at a specific framework⁹ that attempts to address the gaps in the quality of care of terminally ill cancer patients, by presenting a standard method to develop and assess health quality indicators. Finally, I will conclude with what research needs to be done in order to continue to improve care for cancer patients at the end of life.

. As cancer progresses, it causes various symptoms that may lower the patient's quality of life. Pain, dyspnea, and depression, along with advance care planning are issues that have been shown to be important to both terminally ill cancer patients and their families.³⁶ Based on a systematic review meant to identify quality indicators and their use in assessing pain,

dyspnea, depression and advanced care planning, I determined that although there are many indicators or measures for these problems, few of them have been tested specifically in a cancer population. Furthermore, there is little information in the literature regarding the validity of these indicators and whether or not they have helped promote quality improvement^{9,37,38}.

Another difficulty in palliative cancer quality measurement is that although pain management of patients has been identified as a problem that doctors were able to evaluate consistently, none of the studies that I reviewed took into consideration the possibility of patients' impaired ability to competently report their own symptoms and preferences towards the end of life. Cognition of cancer patients at the end of life may be affected by temporary delirium, or by permanent changes such as brain metastases or dementia. Delirium has been reported in up to 50% of cancer patients and is likely even more prevalent in ICUs and nursing homes.³⁹

Although public and scholarly concern over quality of care has increased over the last decade, it continues to be difficult for oncology providers to agree on consistent and valid quality indicators for EOL care. One of the main reasons for this is that every patient has a notably different end of life experience. Unlike other common medical conditions, in which most people have similar experiences, the end of life experience is unique for every patient and family. As a result, it has been a challenge to establish finite quantitative indicators. Subsequently, recent works have looked at patient satisfaction as a measure of success in end of life care.

However, the challenge has been to define satisfaction in this patient population. Dy et al defined satisfaction in end of life care to include accessibility and coordination, competence in symptom management and comfort with dying, communication and education, emotional support and personalization of care, and support of patients' decision making.⁴⁰ This definition came from a systematic review in which only one of the studies used a satisfaction questionnaire which was designed for and had been psychometrically evaluated in the terminally ill population. In most studies, researchers have measured satisfaction retrospectively from family members, which creates the possibility of introducing bias from

perceptions about grief or anger from death or suffering and the inherent difficulties of using proxy reports for an experience – death – that the family member him or herself can only witness but cannot have firsthand.

The systematic review performed by Dy et al. on the satisfaction with care at the end of life was not specifically related to terminally ill cancer patients, but, especially given that we do not have consistent, established quality indicators for advanced cancer patients (despite the fact that the qualitative literature has identified many domains and themes), it is reasonable for us to extrapolate this review to the terminally ill cancer population. The lack of agreed-upon quality indicators threatens to disrupt the attempt to document improved quality of palliative cancer care in terminally ill patients.

As the field of palliative care and end of life care continues to expand, it is critical that we work to develop validated measurements which ensure that patients are receiving the highest quality care possible. As Dr. Kutner points out, “achieving this goal will require maximizing the use of existing validated instruments, conducting rigorous studies of interventions designed to improve the quality of care, and assuring that clinical organizations that care for persons at the end of life have the necessary training and infrastructure to participate in studies.”⁴¹

Recognizing the current lack of valid quality indicators, Seow et al.⁴² present a framework that identifies five steps for developing and assessing a quality indicator for end of life care: define the 1 population of focus, 2 broad quality domains, 3 specific target areas, 4 steps of the care process, and 5 evaluation criteria for quality indicators.

In order to define the population of focus, this framework adapts the NCP palliative care population definition⁴² to focus more specifically on terminally ill cancer patients at the end of life, as well as family members. Defining the “end-of-life” population is inherently difficult, due to the lack of agreement about what duration of prognosis should qualify as terminally ill, as well as the fact that many physicians tend to overestimate the prognosis of cancer patients⁴³. In

order to ensure generalizability, this framework intentionally uses a broad end of life definition to address a larger range of quality issues, rather than define the population specifically.

In order to account for the complexity of quality of end of life care, the framework defines broad quality domains. These domains were related to health related quality of life, and communication and decision making,⁹ and were based on the domains of quality palliative care as defined by the NCP and NQF.⁴⁴ However, since these domains were not specific to cancer patients, the framework added two domains, "psychiatric" and "psychosocial" the better to match the needs of cancer patients as defined by Institute of Medicine Report.⁴⁵

Within each broad domain, the framework lists specific target areas. This aspect of the model is the one which is the most difficult to validate. It is challenging to know which specific target areas are most important and are most closely related to satisfaction with care. Although the framework recognizes this limitation, it strives to lay out the targets that fit best with cancer specific indicator sets.⁹

Cancer care is a process ranging from screening to end-of-life care. Quality measures must be evaluated in every step of this process. Quality indicators may focus on steps in the care of process, such as the time between diagnosis and treatment, or the transitioning from one care team to another. It is important to document and define the steps of the care process, so that it is possible to identify where quality care may be compromised.

Finally, quality indicators must be evaluated. In order to do this, the framework uses the current NQF criteria for evaluating quality indicators: importance, scientific acceptability, usability and feasibility⁹. These criteria can be used to ensure that the quality indicators being used are beneficial to the patient population.

Although this framework is not perfect, it is an important step towards creating an organized structure which will allow end-of-life care to be objectively analyzed and evaluated in order to improve care. Barriers to creating valid quality indicators for end-of-life care persist, but

as the field of palliative care continues to grow, it is necessary that we develop the tools to determine if the care that we are providing to patients is effectively satisfying their needs.

Whether or not providers use this framework as we move forward, simply establishing a framework is only the first step. Future research will need to be done in order to develop the most important quality indicators for various settings and populations. It is clear that patients with advanced cancer sometimes do not receive adequate information, coordination of care, or control of pain symptoms⁴⁰. This has been established from the few indicators that are currently available. However, much more work needs to be done in order to establish more relevant indicators and to ensure that quality indicators are an accepted part of measuring the quality of cancer care.

Appendix 3: The In-Depth Interview

Fact Sheet and Agreement Form:

All research on human volunteers is reviewed by a committee that works to protect your rights and welfare. If you have questions or concerns about your rights as a research subject, or if you would like to obtain information or offer input, you may contact the Institutional Review Board at 919-966-3113 or by email to IRB_subjects@unc.edu.

End Stage Cancer Care: An Assessment of Patient-Physician End-of-Life Communication Preferences.

Kyle Lavin
University of North Carolina at Chapel Hill

IRB Study #: 10-0602

Consent Form Version Date: April 1, 2010

Principal Investigator: Kyle Lavin
UNC-Chapel Hill Department: Public Health Leadership

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[Introductory script, embedding study information and agreement to participate:]

Hello, I am Kyle Lavin. Thank you so much for talking with me today. I am an MD/MPH candidate at the University of North Carolina at Chapel Hill. Currently, I am conducting research to fulfill the requirements of the Masters of Public Health degree in the Health Care & Prevention program at UNC.

I have asked to interview you because you are an oncologist who has given thought to how best to communicate with your patients when they may be reaching the end of their lives as a result of their cancer.

My advisor for this research is Dr. Sue Tolleson-Rinehart, who is a faculty member of the UNC Schools of Public Health and Medicine. We hope that this project can advance understanding of quality of care at the end of life. To this end, we hope that the results of this study will be published in a scholarly journal but our main emphasis is completing this research for my master's degree.

The interview will consist of several open-ended questions, and should last anywhere from 20

minutes to one hour, depending on the availability of your time and what you want to tell me. You have the right to end the interview at any time. I would like to record this interview on a digital voice recorder to ensure that I have the most accurate record of your comments. However, I will not record this interview without your permission.

If you do grant permission for this conversation to be recorded, you have the right to revoke recording permission at any time. The digital interview files created will be kept password-protected on my computer and the computer of my faculty advisor, Dr. Tolleson-Rinehart, until I transcribe the interview. After the transcript is made, the files will be deleted. This transcript will also be kept password-protected on our computers, and only Dr. Tolleson-Rinehart and I will know this password. I will be happy to provide you with a copy of the interview's transcript at your request.

I will not identify your comments by name in my written work unless you grant me permission to do so today. If you do not grant this permission, I will identify you by position only – for example, “An oncologist at an Eastern academic medical center.”

If you have any questions about the research now, please ask. If you have questions later about the research, please contact me by phone at 919-270-3660 or by e-mail at kyle_lavin@med.unc.edu or kyle.lavin@gmail.com

Dr. Tolleson-Rinehart and I hope to publish the results of this project, and will be glad to make findings available to you. If you wish to ask Dr. Tolleson-Rinehart any questions about the study, please send a message to suetr@unc.edu or call 919.843.9477.

Before we continue, would you please agree to any or all of the statements I'm about to read?

☐ I AGREE to having this interview tape recorded with a digital voice recorder.

☐ I GIVE PERMISSION for the following information to be included in publications resulting from this study:

☐ my name

☐ my title

☐ direct quotes from this interview

Name of Participant

Date

Thank you for your help with my project! Now we are ready to begin.

Interview Protocol

1. As you know, the health care system has been increasingly concerned with quality of care during potentially terminal illnesses. The literature shows that both oncologists and patients are not always comfortable starting the end of life conversation. Can you tell me what you think about having these conversations?

[Follow-ups and probes if needed] That is, I'd like your views on **when** the conversation should start, and **under what circumstances**.

2. Ideally, what do you think are the best ways to have these conversations?

3. And similarly, hypothetically, what do you think are the biggest barriers to having them?

4. And now I'd like to ask about your own experience. Can you give me examples of the best and worst end of life conversations you yourself have been a part of?

5. Do you think the timing of such conversations influences the patient's end of life experience?

6. Who initiates these conversations? That is, I understand that patients can be very different, but in general, how do you see this process unfolding?

7. Do you think oncologists have the resources they need to handle end of life conversations appropriately? That is, I'd like to ask you whether you think some things would be more or less helpful:

a. Would it help to have some scripts, or other training resources, to help oncologists prepare for these conversations?

b. Would it be useful to have a resource for patients, like a questionnaire or study guide or something else to help them to think these questions through before having the conversation with their oncologist?

c. What reimbursement changes do you think might contribute to oncologists being able to deliver better end of life care?

Thank you very much for your time! I greatly appreciate it! Is there anything I haven't thought of that you'd like to add?

I will be happy to provide you with a copy of this interview's transcript, if you would like. Thank you again!

Appendix 4: List of Interviewees

MD, MPH, Hematologist Oncologist. University of Virginia, Charlottesville Va. An expert in chemotherapy, multidisciplinary treatment of gastrointestinal cancers, and the use of chemotherapy in the elderly.

Carrie Lee, MD, MPH. Associate Medical Director of Medical and Scientific Services, Quintiles Transnational Corporation, and Adjunct Clinical Assistant Professor of Oncology, UNC Chapel Hill.

Nancy L. Keating, MD, MPH, is an associate professor of medicine and of health care policy at Harvard Medical School and an associate physician at Brigham and Women's Hospital. Dr. Keating's research focuses on the quality of care delivered to patients with cancer and the influence of physicians, hospitals, and health care systems on care delivery. Other work has assessed communication between patients and physicians and among physicians.

MD, Internal Medicine, Experience in Palliative care and extensive publications on physician-patient communication during terminal illness.

Jennifer Quinn, MD. A former Assistant Professor at the Brain Tumor Center at Duke University, currently a resident physician in psychiatry at the University of Chapel hill, NC. Dr. Quinn has extensive experience caring for terminally ill cancer patients.

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